

# For Sale

### THE LONSDALE APARTMENTS

2525 LONSDALE AVENUE, NORTH VANCOUVER BC

#### **Property Highlights**

- 25 Suite apartment building (includes a 2- bed penthouse suite)
- Premier location, just steps to an abundance of tenant friendly amenities
- Ideal holding property with excellent future redevelopment potential
- Good holding income with significant rental upside on turnover
- Many capital items have been updated minimizing future expenditures



For More Information, Please Contact

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# The Opportunity

The CBRE National Apartment Group - BC is pleased to present the opportunity to acquire the 100% freehold interest in the Lonsdale Apartments located at 2525 Lonsdale Avenue in the City of North Vancouver, BC. The property is centrally located near Highway 1 with direct frontage and exposure onto Lonsdale Avenue providing convenient access to both the Second Narrows and Lions Gate Bridges and is in close proximity to an excellent cross section of tenant friendly amenities. The Lonsdale Apartments is currently improved with a 25-suite rental apartment building that is inclusive of a 2-bedroom Penthouse suite with a large rooftop deck with views toward the North Shore mountains and Downtown Vancouver. The subject property has enjoyed a number of capital upgrades in recent years to the major building components including; the roof, boilers, windows just to name a few and as a result is in a good overall state of repair.

This offering presents and ideal opportunity for an investor or developer to acquire a well-located rental property that they can hold for a few years with the future plan of redeveloping the site that may consist of a new purpose-built rental building up to 6-storeys and approximately 50 plus units based on the City of North Vancouver's Land-Use designation for the area.

### The Location

The Lonsdale Apartments is strategically located on the northwest corner of 25th Street West and Lonsdale Avenue in the City of North Vancouver. This central location provides for quick and convenient access to both North Shore bridges when traveling to Downtown Vancouver or other neighbouring municipalities; and is just steps to an abundance of amenities that are located along the vibrant Lonsdale Commercial Corridor. In addition, the subject property is just steps from what will be the New Harry Jerome Community Recreation Centre which is currently under construction and upon completion will comprise a new state of the art recreational facility scheduled to open in early 2026. The Lonsdale Apartments is also only a short drive or bus ride away from the many parks, extensive hiking trails and other outdoor activities that the North Shore has to offer. This central location provides convenient access when traveling throughout the North Shore (Lonsdale Quay Shops & the Seabus terminal - 9 minute drive, Lynn Valley Mall shops and services - 5 minute drive, Park Royal Shops and services - 12 minute drive and a 20-25 minute drive to downtown Vancouver).

## **Investment Highlights**

#### **EXCELLENT FUTURE REDEVELOPMENT POTENTIAL**

The subject property is part of a community plan that allows for future higher density when constructing new purpose rental buildings under the City of North Vancouver's land-use guidelines as shown on page 11 herein. Situated on a large 14,472 square foot rectangular shaped land parcel, the Lonsdale Apartments is ideally suited for an investor or developer to take advantage of the Residential Level 5 zoning that may allow for a new purpose-built rental building up to 6 storey and approximately 50 or more rental units. In addition, the recent capital improvements completed to the building by the current Vendor will minimize the capital requirements that a new investor or developer may have to spend on the building during their desired holding

#### WELL MAINTAINED APARTMENT BUILDING WITH EXTENSIVE CAPITAL UPDATES

The Lonsdale Apartments has been exceptionally managed by the current ownership and has received extensive capital upgrades including a new entrance lobby (2024), two newer Super Hot atmospheric boilers (2018), newer hot water tank (2018), new double-glazed windows (2018), upgraded main water line (2014), exterior painting (2018), updated intercom (2014), upgraded washers (2017), upgraded dryers (2022), and life safety upgrades (2013).

#### **RENTAL INCOME UPSIDE & REPOSITIONING**

With many of the suites rented at below market rents averaging approximately \$2.17 per square foot, there is significant income upside through modernizing the suites upon turnover and re-leasing at market rents.

### Walkscore

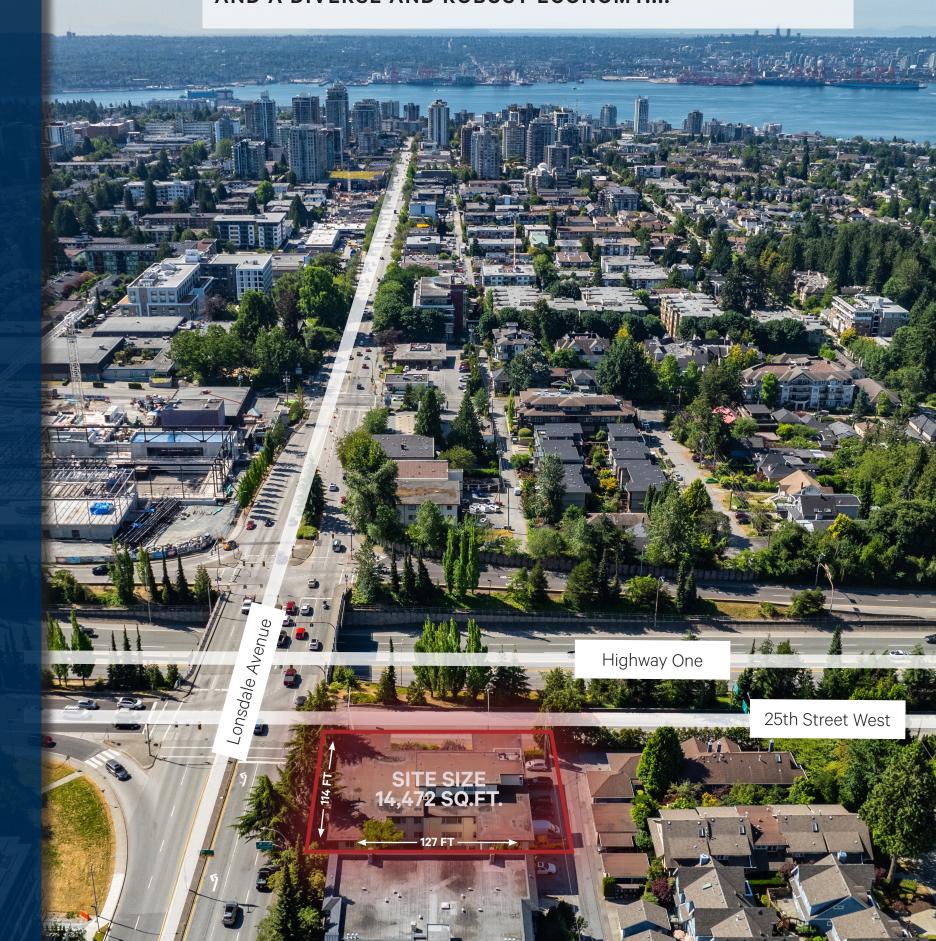




BEST SMALL CITY IN CANADA

SOURCE: WALKSCORE, RESONANCE

NORTH VANCOUVER IS ONE OF CANADA'S MOST DESIRABLE CITIES CHARACTERIZED BY STEADY POPULATION GROWTH AND A DIVERSE AND ROBUST ECONOMY...!



### **Property Details**

CIVIC ADDRESS	2525 Lonsdale Avenue, North Vancouver
PARCEL IDENTIFICATION NUMBER (PID)	029-474-060
YEAR BUILT	1948
NET RENTABLE	14,888 SF
CONSTRUCTION TYPE	Woodframe w/ Concrete Substructure

### Suite Mix

**ASKING PRICE** 

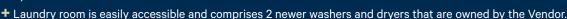
Туре	Count	Av Rent	Av Sq Ft	Av Rent/SF
Bachelor	14	\$1,060	454	\$2.33
1 - Bed	4	\$1,264	639	\$1.98
2 - Bed	5	\$1,586	802	\$1.98
3 - Bed	1	\$2,569	968	\$2.65
2-Bed Penthouse	1	\$1,889	994	\$1.90
Total	25	\$1,291	596	\$2.17

SITE SIZE	14,472 SF (As Per Site Survey)
ZONING	RM-1
OFFICIAL COMMUNITY PLAN (OCP) DESIGNATION	Residential Level 5 (Medium Density)
OCP FLOOR SPACE RATIO (FSR)	2.60 (1.60 + 1.00 Bonus)
POTENTIAL DENSITY	37,627 SF
NET INCOME	Please Contact Agents

\$8,995,000 (\$359,800/Price Per Suite)

# **Building Features**

- + Contemporary 3 storey, 25 -suite wood framed rental apartment building, which includes a well layed out 2 bedroom Penthouse suite with large roof top deck offering excellent views of the North Shore Mountains and Downtown Vancouver.
- + All suites are generally in a good state of repair with most having received some degree of upgrade or improvement in recent years. There are a selection of suites that have been added or significantly updated that include; modern kitchens, bathrooms and attractive flooring & lighting fixtures.
- + The building has enjoyed a number of capital improvements in recent years including a new front entrance upgrade, new doubleglazed windows, two newer Super Hot boilers and hot water tank, plumbing upgrades throughout the main risers and into some suites, newer washer and dryers, exterior paint and fire safety updates as required.
- + All suites are individually metered for hydroelectricity and paid for by the tenants.



- + In addition to the main storage room that comprises lockers for every tenant; there is also a number of additional storage areas and private garages that the Vendor rents out to building tenants.
- + There is approximately 10 surface parking stalls and 3 covered parking stalls located at the rear of the building.
- + Large rectangular 14,472 square foot corner site with 114 feet of prime frontage onto Lonsdale Avenue.
- + The property is further improved with a private fenced exterior courtyard that comprises a seating area and is bordered by a variety of trees and shrubs for tenant enjoyment.
- + Rental rates are well below market providing investors the opportunity to further enhance revenue and overall yield by releasing suites to market as they turn over.

# Demographics

SOURCE: CMHC & STATS CANADA

149,510 **Estimated Population** (2023)

8.1% **Population Growth** (2018 - 2023)

43.1 Median Age (2023)

\$136,088 **Estimated Household Income** (2023)

\$140,219 **Projected Household Income** (2028)

3.5% Of Renters (2018)

# Transportation & Amenities



Easy connection to the Upper Levels Highway/ Highway 1



Quick access to Downtown Vancouver via the Seabus at Lonsdale Quay



Located on a major transit route providing access to Downtown and other Metro Vancouver Municipalities



Close to Second Narrows & Lions Gate Bridges providing access to most of Metro Vancouver

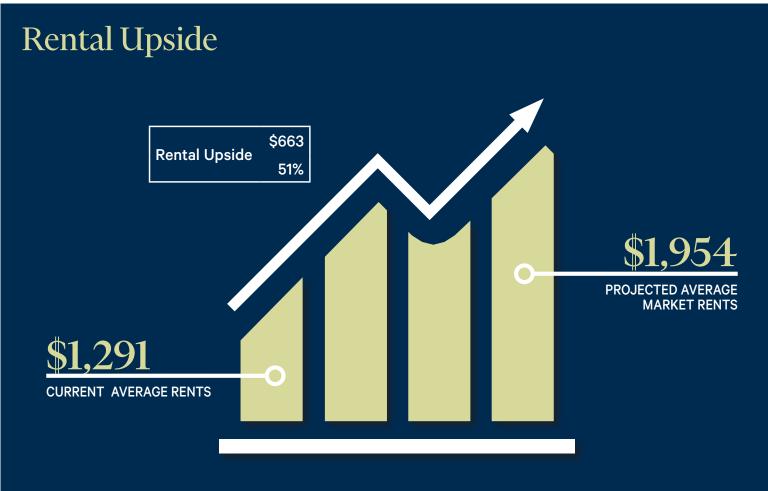


Numerous parks, trails and recreational facilities located throughout North Vancouver



Nearby amenities include the new Harry Jerome Community Recreation Center just steps from the property and a cross section of grocery stores, retail shops, services and a variety of restaurants along the vibrant Lonsdale Commercial Corridor.











# Future Redevelopment Potential





#### For more information contact

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